

MARKET FUNDAMENTALS

7,710,000

Availability 2026 H1 in sq m

2,804,000

Q3 2026 take-up in sq m

€125

Prime rent (sq m/yr)

Source: Cushman & Wakefield

YOY Chg

12-Month Forecast

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ECONOMIC INDICATORS

1.4%

GDP Growth

3.9%

Unemployment rate

5.10%

Prime yield (GIY, excl. buyers' costs)

Source: CPB, Cushman & Wakefield

YOY Chg

12-Month Forecast

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INVESTMENT MARKET: IMPROVING ACTIVITY IN A MORE SELECTIVE MARKET

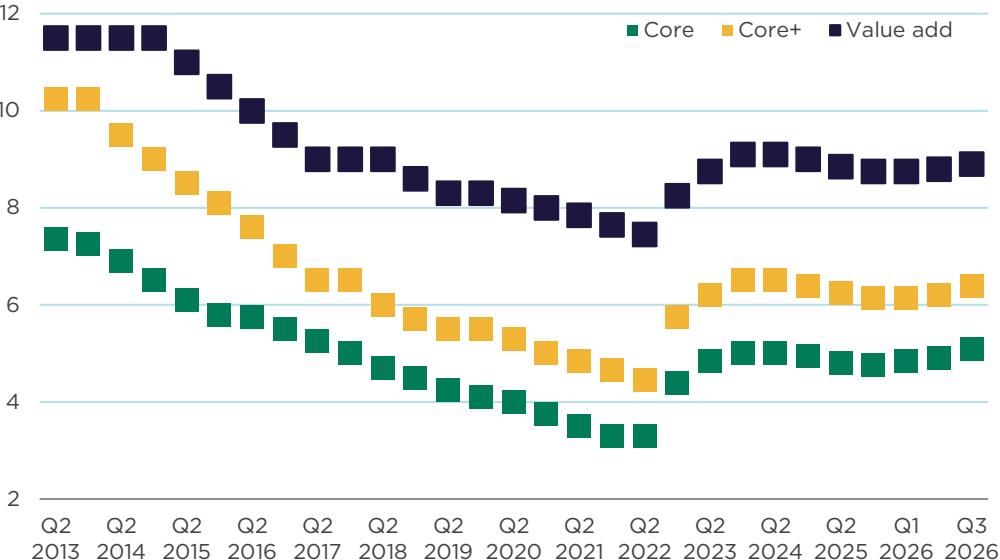
Total investment volume in the Dutch industrial and logistics market amounted to approximately €1.27 billion in the first three quarters of 2026, of which around 78% was allocated to logistics assets. Investment activity improved steadily throughout the year, with the year-on-year decline narrowing from 60% after Q1 to 15.5% after Q3. While capital remains available, investors continue to adopt a cautious and selective approach as supply has increased and the market gradually shifts towards a buyer’s market. Investors continue to focus on high-quality assets with strong tenant covenants, secure income streams and long lease terms, while becoming increasingly selective on pricing and location quality. Prime logistics yields remain at or above 5%, supported by a higher interest rate environment and wider risk premiums. Despite expectations of declining interest rates at the start of 2026, the 5-year swap rate moved up to around 3.2%-3.3% and has continued to fluctuate within that range. limiting the scope for yield compression. Financing conditions remain competitive for prime assets. Looking ahead, transfer tax, rising construction costs, grid congestion and nitrogen regulations continue to weigh on development activity, keeping the pipeline constrained.

OCCUPIER MARKET: RESILIENT BUT POLARIZED MARKET

In Q3 2026, total occupier take-up reached approximately 2.8 million sq m, representing a year-on-year increase of 19%. Logistics remained the primary growth driver, accounting for around 1.7 million sq m, while industrial take-up reached approximately 1.1 million sq m. Occupier sentiment remains positive, supported by strong activity in established logistics hubs and demand generated by relocations, consolidation strategies and business expansion. Key demand drivers include companies active in battery and energy supply chains, defence-related industries, and data centre operators and associated users. Availability continues to increase, although well-located, high-quality space is generally absorbed relatively quickly. The market is becoming increasingly segmented, with a clear distinction between prime and secondary stock. Rental levels remain broadly stable to slightly higher in supply-constrained locations, although incentive packages such as rent-free periods and fit-out contributions have become more common. Another notable trend is the growing presence of owner-occupiers, as companies increasingly favour acquisition over leasing to secure strategic locations and support long-term operational investments. Overall, market fundamentals remain healthy, with ongoing demand focused on quality, location and operational efficiency.

INDUSTRIAL YIELD DEVELOPMENT

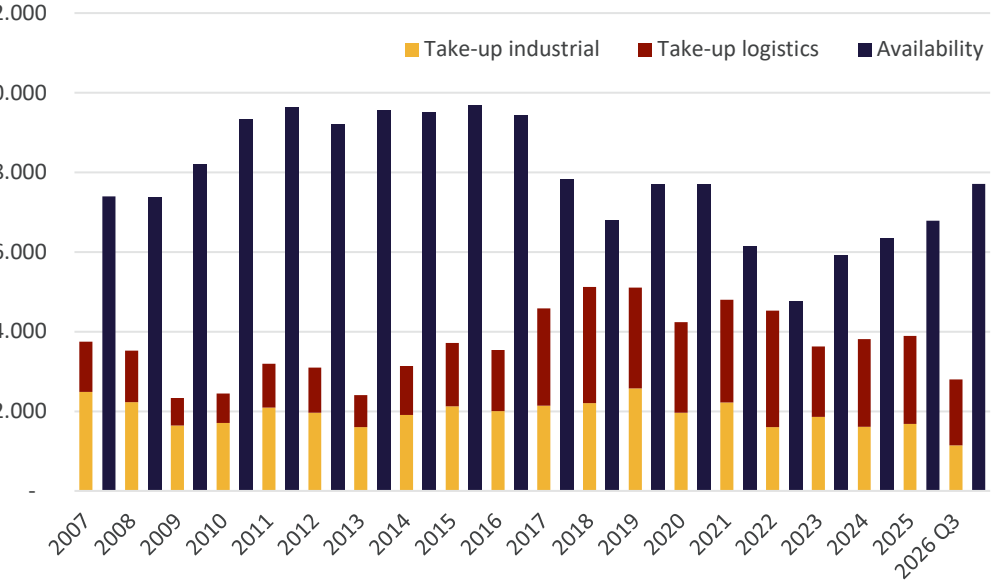
GIY, excl. buyers' cost



Period	Core	Core+	Value add
Q2 2013	7.5	10.5	11.5
Q2 2014	7.2	10.2	11.2
Q2 2015	6.8	9.5	10.8
Q2 2016	6.5	8.8	10.2
Q2 2017	6.2	8.2	9.8
Q2 2018	5.8	7.8	9.2
Q2 2019	5.5	7.5	8.8
Q2 2020	5.2	7.2	8.5
Q2 2021	5.0	7.0	8.2
Q2 2022	4.8	6.8	8.0
Q2 2023	5.2	7.2	8.8
Q2 2024	5.1	7.1	9.0
Q2 2025	5.0	7.0	8.8
Q1 2026	5.0	7.0	8.8
Q3 2026	5.2	7.2	8.8

DUTCH OCCUPIER MARKET

Take-up by category and availability (x 1.000 sq.m l.f.a.)



Year	Take-up industrial	Take-up logistics	Availability
2007	2500	1000	7500
2008	2200	1200	7000
2009	1800	1500	6500
2010	2000	1800	6000
2011	2200	2000	5500
2012	2000	2200	5000
2013	1800	2500	4500
2014	2000	2800	4000
2015	2200	3000	3500
2016	2000	3200	3000
2017	2200	3500	2500
2018	2000	3800	2000
2019	2200	4000	1500
2020	2000	4200	1000
2021	2200	4500	800
2022	2000	4800	600
2023	2200	5000	400
2024	2000	5200	200
2025	2200	5500	100
2026 Q3	2000	5800	50

Source: Cushman & Wakefield

Better never settles

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