

ASIA PACIFIC LOGISTICS & INDUSTRIAL

OUR CAPABILITIES & INSIGHTS

OUR PEOPLE

WE KEEP THE WORLD MOVING →

Through a consistent, client-focused approach, we provide real estate strategies for manufacturing, logistics and warehousing, helping clients maximize cost-saving opportunities and improve business success.

[Cushman & Wakefield's Logistics and Industrial](#) professionals provide local market expertise around the globe. We invest the time to understand our clients' short and long-term business goals, allowing us to collaborate alongside in-house specialists to deliver highly customised logistics and industrial real estate solutions.

Cushman & Wakefield's Logistics & Industrial team works across the spectrum of advisory services for seamless delivery. Every client requirement is unique; we have the experience to develop long-term strategies that drive wise investment decisions for occupiers, landlords, investors and operators.

ASIA PACIFIC LOGISTICS & INDUSTRIAL TEAM & GLOBAL PARTNERS

ASIA PACIFIC



DENNIS YEO
Head of Investor Services and Logistics & Industrial, APAC



JAMES NORMANDEALE
Alternative Assets Lead, Project Development Services, APAC



MICHAEL CARSON
Head of Supply Chain & Logistics Advisory, APAC & EMEA

EMEA



TIM CRIGHTON
Head of Logistics & Industrial, EMEA

AMERICAS



JASON TOLLIVER
Logistics & Industrial President, Americas



BENJAMIN HARRIS
Head of Industrial Consulting, Americas

MARKET LEADS



TONY IULIANO
Australia



TONY SU
Chinese Mainland



JOHN SIU
Hong Kong, China



ABHISHEK BHUTANI
India



WIRA AGUS
Indonesia



HIROYUKI TAKAYAMA
Japan



RYAN CHOI
Korea



TIFFANY GOH
Malaysia



DAVID PASTRANA
Philippines



BRENDA ONG
Singapore



MEI CHIANG
Taiwan, China



PHONGPHAN PHLOIPHET
Thailand



MINH HOANG
Vietnam

Click on each name to email them →

OUR GLOBAL PLATFORM AT A GLANCE

WE ARE A LEADING AND ONE OF THE LARGEST COMMERCIAL REAL ESTATE SERVICES FIRMS GLOBALLY THAT DELIVER EXCEPTIONAL VALUE FOR OUR CLIENTS.



\$48.7B

BROKERAGE
TRANSACTION VALUE



1.75BSF

UNDER
MANAGEMENT



8,500+

BROKERAGE TRANSACTIONS



1,250+

PROFESSIONALS



490+

PROJECTS MANAGED



32,000+

PROPERTIES
APPRAISED

**Statistics reflect 2025 data; transactions in USD*

THE CUSHMAN & WAKEFIELD VALUE ADD

Being a trusted real estate advisor is about more than just the real estate – it's about structuring the right team and strategy for every client. With seasoned industrial professionals on your side, chosen from over a thousand Cushman & Wakefield global team members, nothing can stop you from reaching your industrial-sized ambitions.

- 01 > WE CUT THROUGH THE COMPLEXITY**
From supply chain and manufacturing to last mile delivery, we create clear solutions for the complex challenges you're up against.
- 02 > WE MAKE INVESTMENTS WORK HARD**
Our customized strategies, breadth of expertise and trusted network give you everything you need to meet your investment goals and beyond
- 03 > WE MAKE REAL EXPERIENCE COUNT**
Working on some of the world's most challenging logistics projects, we leverage years of problem solving and boots-on-the-ground experience to make our team feel like part of your team.

OUR CLIENTS & SERVICES

CREATING A COMPETITIVE EDGE → THROUGH COMMERCIAL REAL ESTATE

Our in-house logistics and industrial specialists employ a multi-disciplined approach that leverages our full spectrum of commercial real estate services across our global platform.

WE DELIVER TAILORED LOGISTICS AND INDUSTRIAL SOLUTIONS FOR BOTH INVESTORS AND OCCUPIERS THROUGH:

- Advisory and consultancy
- In-depth market assessment and target analysis
- Strategic site selection and planning
- Asset positioning and acquisition, and disposal negotiations
- Financial modelling and occupancy cost analysis
- Multi-market account and transaction management
- Lease renewal, rent review, restructuring and surrender
- Marketing program strategy and execution



WE CUT THROUGH THE COMPLEXITY →

Cushman & Wakefield's Supply Chain and Logistics Advisory service helps clients navigate the ever-changing supply chain, technology and real estate landscape to service their customers more profitably.

Be it planning additional capacity in manufacturing and logistics networks, responding to the growth of e-commerce, locating new sources of supply, or balancing inventory to overcome supply chain disruption, we work with our clients to help them to be more efficient in their business operations.

We tailor solutions to address our clients' supply chain and logistics need, integrating Cushman & Wakefield's expertise in logistics and industrial real estate, project management, ESG & sustainability advisory and facilities management, to deliver sustainable value to clients.



COMBINING LEADING SUPPLY CHAIN KNOWLEDGE AND DATA & ANALYTICS EXPERTISE TO ADDRESS SUPPLY CHAIN NEEDS

MARKET INSIGHTS

UNDERSTAND. DELIVER. → COLLABORATE.

Asia Pacific is a diverse region that brings a rich mix of mature and emerging markets, which affords industrial operators opportunities all along the value chain. Globally, the sector is being buoyed by accelerated trends towards e-commerce, third party logistics and building supply chain resiliency.

Trade within Asia Pacific has increased five-fold in US dollar values since 2000, with further growth expected. As mainland China continues to move up the value chain, supply chains are being reconfigured to support emerging manufacturing and logistics hubs across Southeast Asia and India, creating opportunities for investors, occupiers and local economies across the region.

The Asia Pacific region has established itself as “the factory of the world”, with a significant role being played by mainland China which accounts for almost 15% of global exports¹, has trade links with over 200 markets globally² and is the top trade partner to more than 120 of them³. However, trade routes within the region will become more important.

[VIEW OUR LATEST REPORT](#) 

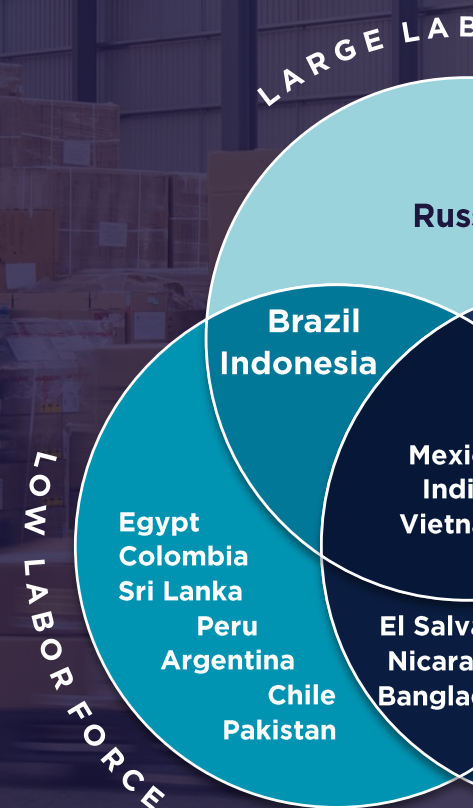
*For all analysis, Asia Pacific region includes Australia, Mainland China, Hong Kong, India, Indonesia, Japan, Malaysia, New Zealand, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam only.

¹International Trade Centre

²<https://www.visualcapitalist.com/cp/china-trade-partners/>

³<https://www.wilsoncenter.org/blog-post/china-top-trading-partner-more-120-countries>

THE EXPORT TRIN



THE PORTER'S UNITY

LABOR FORCE

Asia

China

co
ia
am

ador
gua
desh

Laos
Malaysia
South Korea
Cambodia

PROXIMITY

Source: Moody's Analytics

LOGISTICS & INDUSTRIAL THOUGHT LEADERSHIP

With over 1,200 dedicated logistics and industrial real estate professionals worldwide, we provide expert guidance for organizations, helping to inform clients about market trends to position them for success. Whether analyzing supply, demand, or pricing trends, our insights aim to help clients thrive in this dynamic sector, making the most of the opportunities and optimizing your logistics assets in the region.



➤ [Asia Pacific Logistics MarketBeat](#)

Our regional MarketBeat reports update are released at the end of each quarter, analyzing economic and commercial real estate activity including supply, demand and pricing trends at the market and submarket levels.



➤ [AI Impact on Logistics & Industrial](#)

Part of Cushman and Wakefield's "AI Impact" thought leadership series, the AI Impact on Logistics and Industrial report discusses how AI is impacting the industry by reducing the uncertainty and making networks more dynamic.



➤ [Waypoint: Global Industrial Dynamics](#)

Waypoint is a brand-new global report, offering a panoramic view of the industrial real estate market across the Americas, APAC and EMEA.

[SIGN UP TO RECEIVE REGULAR UPDATES](#)





AUSTRALIA

86% of investors favour the Australian logistics & industrial sector over other commercial sectors

AS PER THE 2025 ANREV INVESTMENT INTENTIONS SURVEY, AUSTRALIA IS THE MOST SOUGHT AFTER MARKET IN APAC FOR CAPITAL DEPLOYMENT WITH SYDNEY AND MELBOURNE TAKING OUT THE TOP TWO SPOTS, WHILE THE REMAINING AUSTRALIAN CAPITAL CITIES RANK FIFTH.

The Australian logistics market continues to demonstrate strong growth, supported by several structural tailwinds. Key drivers include one of the fastest population growth rates globally, the ongoing expansion of e-commerce, and a transport infrastructure pipeline exceeding \$350 billion.

TRACK RECORD



AUSTRAK BUSINESS PARK

Location Somerton, Melbourne

Service Investment sale

Date 2024

Value USD \$387.2M

Cushman & Wakefield Capital Markets Logistics & Industrial was the sole broker for the transaction of Austrak Business Park, Somerton, Melbourne for USD \$387.2M. This marks the largest estate transaction in Victorian history. Comprising a major intermodal estate across an impressive 100ha of land within the heartland of Northern Melbourne's core industrial precinct, Austrak Business Park is inclusive of a state-of-the-art intermodal terminal, stabilised component spanning ~190,000sqm of GLA and future development land of ~38ha with potential to add a further ~200,000sqm of GLA.



FRASERS PROPERTY INDUSTRIAL AND MORGAN STANLEY REAL ESTATE INVESTING PARTNERSHIP

Location Sydney, Melbourne & Brisbane

Service Capital advisory

Date 2025

Value AUD \$1B (Circa)

Cushman & Wakefield Capital Markets Logistics & Industrial advised Frasers Property Industrial on two landmark transactions with Morgan Stanley Real Estate Investing (MSREI), bringing the total partnership GAV to over A\$1 billion.

This follows the establishment of the Frasers Prime Logistics Venture brokered exclusively by Cushman & Wakefield earlier in 2025 which was circa \$600 million of GAV. The latest transactions, which has a combined value of approximately A\$510 million, include the expansion of the Frasers Prime Logistics Venture – an existing 50/50 core partnership with Prime Property Fund Asia (PRIME Asia), managed by MSREI as well as the establishment of the Frasers Logistics Partnership, a Core+ venture, also managed by MSREI.



BISLEY WORKWEAR

Location The Yards, Kemps Creek NSW

Service Leasing

Date 2023

Value 7-year lease term

Size 15,775sqm

Bisley Workwear, part of the PIP Global family, has been a leader in Australian workwear for nearly 60 years.

In 2024, Cushman & Wakefield Brokerage Logistics & Industrial was appointed to manage Bisley's property mandate, leveraging local and global relationships to deliver a comprehensive leasing strategy.

The process addressed risk, staff retention, financials, fitout, approvals, landlord negotiations, and makegood obligations. This collaboration led to Bisley/PIP signing a seven-year lease in June 2024 for a 15,775sqm facility on Mamre Road, Kemps Creek, supporting the brand's continued growth.

CONTACTS



TONY IULIANO
International Director
Head of Logistics & Industrial,
ANZ



DAVID HALL
National Director
Head of Brokerage Logistics
& Industrial, ANZ



MORGAN EVANS
National Director
Tenant Advisory, Logistics &
Industrial, ANZ

Click on each name to email them



GREATER CHINA

China's manufacturing exports in 2023 took up close to half of total APAC exports.

MAINLAND CHINA HAS LONG ESTABLISHED ITSELF AS THE WORLD'S LARGEST SOURCE OF EXPORTS, AND WITH THAT HAS ACCESS TO SIGNIFICANT LABOUR, TRANSPORT AND THROUGHOUT CAPACITY.

Evolutionary changes are underway as not only the manufacturing sector becomes more sophisticated, but also as mainland China pivots to reduce dependency on exports and strengthens domestic consumption.

With changing dynamics within the global manufacturing sector, manufacturing corporates will need to continue to innovate and upgrade to remain competitive. By promoting an innovation-development strategy, manufacturing corporates will be able to further develop their talent, strengthen their scientific and technological research and ultimately produce and sell quality cutting-edge products.

TRACK RECORD



CARGILL

Location	Nantong City, Jiangsu Province, China
Service	Demolition negotiation
Date	2025
Size	4,305,566q ft

The Industrial team successfully facilitated a Fortune 500 company in finalizing relocation negotiations with the local government. This project represents the largest and most complex foreign-invested relocation initiative in China to date, encompassing a total land area of over 400,000 square meters and including specialized facilities such as docks, large-scale oil storage tanks, explosion-proof workshops, storage yards, and dedicated equipment.



PTI

Location	Hsinchu City, Taiwan
Service	Site selection and plant acquisition
Date	2025
Size	1,161,616 sqft

C&W Taiwan assisted a Taiwan-listed company, ranked as the world's third-largest semiconductor packaging firm, in completing the highest-value transaction in the history of a major science park in Northern Taiwan—within just one month. This deal demonstrates C&W Taiwan's strong market intelligence, deep expertise in high-tech facility transactions, exceptional negotiation capabilities, and precise control over the entire transaction timeline.



MICRON

Location	Tainan City, Taiwan
Service	Site acquisition & property valuation
Date	2024
Size	1,565,520 sq ft

C&W Taiwan successfully assisted Micron in acquiring a cleanroom facility owned by one of the world's top five panel manufacturers within six months, marking the second-highest-priced wafer-fab transaction in Taiwan's history. This deal strengthened Micron's global market share in the memory sector and enabled the rapid launch of an entirely new production line.

Following this transaction, Micron further appointed C&W Taiwan to acquire another cleanroom facility from the same company, bringing the total transaction value to NTD 10 billion.

CONTACTS



TONY SU
Head of Logistics & Industrial,
Chinese Mainland



JOHN SIU
Managing Director,
Hong Kong, China



MEI CHIANG
Director, Tenant Advisory
Group, Taiwan, China

Click on each name to email them 



INDIA

India's manufacturing sector has surged in recent years, accelerated by various government initiatives including the Modi government's "Make in India, Make for the World" — a major policy to grow manufacturing's share of GDP through reducing reliance on imports and driving export growth.

HAVING ESTABLISHED ITSELF AS A CORE DESTINATION FOR BUSINESS PROCESS OUTSOURCING (BPO) AND GLOBAL CAPABILITY CENTRES (GCCS), INDIA IS NOW FIRMLY TURNING ITS ATTENTION TO GROWTH IN THE INDUSTRIAL SECTOR AND TO PLAYING A MAJOR ROLE IN REGIONAL AND GLOBAL SUPPLY CHAINS.

The surge in India's warehousing and industrial leasing market is driven by increasing demands from the retail, FMCG, and thriving manufacturing sectors. With increased requirements from these key industries, the market is witnessing substantial growth, presenting lucrative opportunities for strategic investments and contributing to a dynamic landscape in the sector.

TRACK RECORD



AMAZON

Location	Kolkata
Service	Warehouse lease transaction
Date	2025
Size	585,000 SF

Amazon, a global technology company operating in 170+ countries, has a strong presence across India's major Tier I and II cities. They engaged C&W to identify and secure land for a self-operated regional fulfillment center for East India. The mandate required 18-20 acres of ready, contiguous land suitable for a Built-to-Suit facility meeting all technical, legal, and environmental standards. C&W carried out a detailed market study, evaluated multiple sites, and benchmarked them for accessibility, compliance, developer capability, and long-term viability. A suitable national developer in Kolkata was introduced, and various land and cost scenarios were analyzed. Finally, C&W negotiated optimized lease terms to ensure cost efficiency while meeting the client's operational and timeline objectives.



ONESTO LABS

Location	Gurgaon
Service	Industrial space lease transaction
Date	2025
Size	262,000 SF

Client was looking for industrial space on lease for expansion and relocation. Site visits were in progress through competitors and local brokers. Met with promoter and took them to the graded facility. Explained the market potential and space requirement got enhanced more than the double. Final area acquired of Lease is 2.62 Lac sq.ft. with a possibility of further expansion soon; Space acquired at different micro market and closure done in a facility on an A - Grade developer (Blackstone).



VIKRAM SOLAR

Location	Chennai
Service	Industrial space lease transaction
Date	2025
Size	700,000 SF

Vikram Solar, an existing client at the IndoSpace Oragadam facility, was exploring expansion options in Chennai to support increasing production needs. Cushman & Wakefield (C&W) identified this opportunity early and proactively engaged with the client, conducting a comprehensive market evaluation across key industrial clusters in and around Chennai. Based on the client's operational and strategic requirements, IndoSpace Vallam emerged as the most suitable option, offering strong location advantages and improved efficiency. C&W's negotiations secured better commercial terms and a favorable lock-in period, leading to the successful closure of the transaction at IndoSpace Vallam. The deal further strengthened IndoSpace's relationship with Vikram Solar, expanded their portfolio presence, and demonstrated C&W's client-centric approach and value-driven execution.

CONTACTS



ABHISHEK BHUTANI
Head of Logistics & Industrial,
India



ANJALI CHANDRA
Business Development,
Logistics & Industrial, Mumbai

Click on each name to email them 



INDONESIA

High tech industries such as data centers, as well as the automotive industry, in line with the government's support and encouragement towards electric vehicles, are still expected to be the main demand generator. On the other hand, demand for warehouses mainly comes from logistics-related firms, including e-commerce and consumer goods.

THE LOCAL GOVERNMENT IS PURSUING INDUSTRY 4.0 OPPORTUNITIES, PROVIDING A ROADMAP TO DEVELOP FOOD AND BEVERAGE, AUTOMOTIVE, ELECTRONICS, CHEMICALS AND TEXTILES INDUSTRIES.



Beyond this, rapid growth in electric vehicle supply chains has been founded upon deep nickel reserves estimated to be 22% of the global total. Low-cost labour locations provide options for the textile industry. Additional manufacturing hubs with accessible land and seaports are located in West Java, Central Java, East Java, Banten and Batam and provide alternative location options.

TRACK RECORD



PT FLORA FOOD MANUFACTURING INDONESIA

Location Jababeka Cikarang

Service Consultancy

Date 2025

Cushman & Wakefield Indonesia worked closely with the client and provided opinion of value to help them navigate the market.



PT CHANG CHUN DPN CHEMICAL INDUSTRY

Location Cikarang Utara, Bekasi

Service Disposal, Sole Agency

Date 2025

Size 341108 SF

Cushman & Wakefield Indonesia represented PT Chang Chun DPN Chemical Industry in the sale of its land and successfully assisted the client in achieving the best possible price

CONTACTS



WIRA AGUS
Director, Head of Industrial
& Land Sales, Indonesia



SELVI LOK
Senior Manager of
Industrial & Land Sales,
Indonesia

Click on each name to email them 



JAPAN

Stock Per Capita in Greater Tokyo expanded nine-fold in comparison to other regional cities.

IN THE TOKYO AREA, VACANCY RATES ARE EXPECTED TO RISE LOCALLY IN IBARAKI AND TOHOKU-DO WHERE THERE IS AN OVERSUPPLY OF SPACE.

In regional cities, the stock of advanced logistics facilities is still insufficient, and potential demand will continue to be stimulated in line with new supply. However, in some cities, the wave of supply will exceed the pace of demand, and vacancy rates are expected to rise slightly locally. While price dominance of urban logistics facilities in central Tokyo will remain high, existing properties in other areas are expected to face difficulty in passing on prices, including real estate rents, to tenants who are struggling due to rising logistics costs.

TRACK RECORD



JDI

Location	Higashiura, Aichi
Service	Disposition / Research & Consulting
Date	2023
Size	2,170,000 SF

Cushman & Wakefield supported the disposition of land and property owned by JDI, an electrical and electronic manufacturing company who sells small and medium-size displays and related products globally. Product offerings include LCD.

CAINZ / ITOCHU

Location	Kuwana, Mie
Service	Acquisition / Leasing / Asset Management
Date	2022
Size	720,000 SF

Cushman & Wakefield supported the acquisition of land, completion of leasing documentation, the construction process and will support further asset management activities after the completion in 2023.

CONTACTS



HIROYUKI TAKAYAMA
Head of Japan Desk



RYOHEI TAKAHASHI
Director, Logistics & Industrial



NOBUHIRO MARUYAMA
Senior Director, Head of Investment Sales



HIROSHI TSURUOKA
Senior Manager, Logistics & Industrial



KEIJI KATO
Senior Director, Head of Leasing Advisory

Click on each name to email them 



KOREA

**New supply of 2.6 million sqm
in 2H 2023 continuing to add to
residential and commercial
district stock**

THE RECENT INCREASE IN INTEREST RATES HAS LED TO A TIGHTENING OF FINANCIAL CONDITIONS, WHICH COUPLED WITH RISING CONSTRUCTION COSTS DUE TO INFLATION, HAS RESULTED IN A SIGNIFICANT DECLINE IN INVESTMENT IN LOGISTICS CENTERS.



In addition, there has been an overabundance of cold storage facilities, causing the effective rental gap between dry and cold storage to narrow. These challenging market conditions have polarized investors' preferences even further, with factors such as location, storage type, and facility specifications becoming increasingly important when it comes to investing in logistics centers.

TRACK RECORD



INCHEON SEOKNAM LOGISTICS CENTER

Location Seogu, Incheon

Service Disposal

Date 2025

Size 299,252 SM

The Incheon Seoknam Logistics Center is a Core logistics asset located in Incheon, one of Korea's key logistics hubs.

The property is fully leased to Coupang, a prime tenant, under a long-term master lease with a remaining term of over 10 years.

Despite a downturn in the logistics real estate market and a limited buyer pool resulting from the sale structure, the disposal was successfully completed by emphasizing the opportunity to acquire a Core logistics asset at a highly competitive pricing level.



COUPANG GEUMWANG LOGISTICS CENTER

Location Eumseong, Chungcheong-bukdo

Service Lease

Date 2025

Size 18,941.88 SM

The Eumseong Integrated Logistics Center in Eumseong-gun, Chungcheongbuk-do is a key project for which our team has been appointed as the exclusive leasing advisor. The asset is strategically located adjacent to a Coupang Fulfillment Services (CFS) center, a proximity we have consistently leveraged in our leasing approach.

As a result of these efforts, we successfully secured Coupang as a tenant for one full floor, to be operated as a returns processing center. While the negotiation process involved multiple challenges, our team worked closely with the landlord through several rounds of discussions to identify practical solutions, ultimately leading to the successful execution of the lease agreement.



JD INCHEON LOGISTICS CENTER

Location Seogu, Incheon

Service Lease

Date 2025

Size 10,430 SM

JD Korea is a logistics service provider established by JD.COM, one of China's largest e-commerce companies. As part of its expansion in the Korean market and efforts to ensure stable operations for its customers, JD Korea has actively engaged with multiple lease management companies and landlords to secure suitable logistics facilities.

Throughout an extended negotiation period of approximately ten months, the tenant expressed the highest level of satisfaction with Cushman & Wakefield's Logistics team, particularly recognizing our detailed follow-up and responsiveness to its operational requirements. As a result, JD Korea ultimately executed a lease agreement for the Cheongna Megawise Logistics Center, which was proposed by our team.

CONTACTS



RYAN CHOI
Head of Logistics &
Industrial Transaction



LUCAS JEE
Director, Industrial Leasing



DANNY PARK
Senior Manager, Leasing
Tenant Representation,
Global Services

Click on each name to email them 



MALAYSIA

The New Industrial Master Plan (NIMP) 2030, which aims to enhance the manufacturing sector's value and employment, is likely to contribute to industrial market growth. The plan's focus areas include reindustrialization, green transition, and technological advancement, which align with Malaysia's goal of maximizing its position in the global supply chain.

DESPITE THE MODERATE GROWTH IN MALAYSIA GDP, MALAYSIA'S INDUSTRIAL PRODUCTION WEIGHED DOWN AS MANUFACTURING EXPORT-ORIENTED INDUSTRIES DECLINED WHILE DOMESTIC-ORIENTED INDUSTRIES CONTINUED TO EXPAND.



On a bright side, Malaysia's logistics credibility proved on strong momentum and now is the second-best performing ASEAN country in the World Bank Logistics Performance Index 2023 behind Singapore after moving up its rank to 26. Being optimistic, we expect the industrial sector to flourish in moderation pace for upcoming months.

TRACK RECORD



RESMED

Location	Senai Airport City, Johor
Service	Lease of 10 years
Date	2025
Size	120,000 SF

C&W-IVPS has been supporting ResMed's Johor expansion since 2022, successfully securing a favourable site for their initial phase. Following this, ResMed reappointed C&W-IVPS to continue the search for additional expansion opportunities.

Despite limited market supply at the time, C&W-IVPS front the negotiations for the identified site. The process involved complex commercial discussions, including a 10-year long-term lease and land use conversion to meet ResMed's operational requirements.

Through strategic negotiation, C&W-IVPS secured favourable commercial terms in a landlord-driven market. In addition, C&W-IVPS assisted in liaising with government authorities to expedite the necessary approval processes, ensuring a smooth and timely outcome for ResMed.

SMITHS DETECTION

Location	Nusajaya, Johor
Service	Lease of 3 years
Date	2025
Size	132,000 SF

As the trusted real estate partner of Smith Detection (SD), C&W-IVPS continues to support the company's growth through strategic real estate solutions. C&W-IVPS explored multiple site options near the existing facility, with readiness identified as a key factor to meet SD's operational requirements.

Through proactive negotiation and market insights, C&W-IVPS successfully secured a site offering both flexibility for future expansion and a highly competitive rental rate. The scope of work encompassed comprehensive market analysis, commercial negotiations, and administrative coordination to ensure a seamless process.

CONFIDENTIAL GLOBAL HYPERSCALE PROVIDER

Location	3 sites to form the required triangle
Service	Land Acquisition & Advisory
Date	End-2023/Early-2024
Size	Land: Over 100 acres

CW-IVPS was retained by the US hyperscaler to identify and secure three strategic locations for data center development, adhering to client-specific parameters. The selection process focused on ensuring access to a minimum of 200MW of power per site and a planned expansion within the identified region. CW-IVPS managed the negotiation and acquisition of the final three locations, securing optimal commercial terms from a list of excel 50 proposed sites within the parameters set.

CONTACTS



TIFFANY GOH
Country Manager,
Malaysia



CHRIS GOH
Director of Occupier Services,
Transaction Management, Malaysia

Click on each name to email them 



PHILIPPINES

As the global demand begins to pick-up and the tech sector downturn is nearing its end, the country's industrial production is seen to improve in H2 2024.

WEIGHING THE IMPACTS OF THE EXTERNAL HEADWINDS, TAMER ECONOMIC EXPANSION IS EXPECTED IN 2023 WHILST THE GROWTH PERFORMANCE IS SEEN TO BE AMONG THE STRONGEST IN SOUTHEAST ASIA.



Meanwhile, the resurgence of e-commerce in the Philippines has become a major catalyst for the rapid expansion of the industrial segment. According to the e-Economy SEA 2023 report by Google, Temasek, and Bain & Company, the country's e-commerce is forecast to grow by around 21% CAGR from 2023 to 2025.

TRACK RECORD



NAGATSU

Location Filinvest Innovation Park, Calamba, Laguna

Service Acquisition

Date 2025

Size 7,650 sqm

Nagatsu has been trying to acquire a land to expand their business in the Philippines. C&W Philippines reached out at the right time and were able to identify a suitable land within a special economic zone that meets the parameters of the client. We were able to complete the transaction in less than 60 days, demonstrating our capability to deliver transactions in a timely manner.



CORTEVA AGRISCIENCE

Location Polomolok, South Cotabato, Mindanao, Philippines

Service Broker's Opinion of Value and Disposal Service on Land & Warehouse

Date 2023

Size 80,446 sqm land area
25,000 sqm warehouse

Cushman & Wakefield conducted an in-depth Broker Opinion of Value (BOV) Report and assisted the client to divest an underutilized agro-industrial facility by selling to a local investor.

CONTACTS



CLARO CORDERO JR.
Director, Research, Consulting
& Advisory Services, Philippines



DAVID A. PASTRANA
Manager, Tenant Advisory
Group Philippines

Click on each name to email them 



SINGAPORE

Despite its small geographic size, Singapore is significant actor on the global semiconductor stage, accounting for about 11% of the global semiconductor market and is the manufacturer of approximately 20% of global semiconductor equipment.

SINGAPORE IS THE LEADING DESTINATION FOR FDI IN SEA. IT HAS LONG BEEN VIEWED AS THE KEY, STABLE REGIONAL BUSINESS HUB AND A CRITICAL GLOBAL SUPPLY CHAIN NODE PARTICULARLY.

This is especially the case for high-value manufacturing projects, which require intensive capital expenditure and a deep local talent pool. Singapore continues to target growth, aiming to expand its manufacturing sector by 50% by 2030.

TRACK RECORD



CTC GLOBAL PTE. LTD.

Location	Alexandra Technopark 438B Alexandra Rd, Singapore 119968
Service	Landlord representative
Date	2025
Size	25,403 SF

As the appointed marketing agency for Alexandra Technopark, we successfully addressed a tenant's urgent requirement for a space capable of accommodating both their operations and warehouse teams under one roof. By quickly identifying and securing the right unit, we not only met the tenant's tight timeline but also maximized the landlord's occupancy and rental potential, demonstrating our ability to deliver timely, high-quality leasing solutions that benefit both tenants and landlords.



MARITIME AND PORT AUTHORITY OF SINGAPORE

Location	Alice @ Mediapolis 29 Media Circle
Service	Tenant representative
Date	2024
Size	21,933.15 SF

As the tenant representative, we delivered a seamless and strategic solution tailored to the client's unique needs. The client required a fully fitted, plug-and-play swing space while awaiting the completion of their new premises, and they needed it on an urgent timeline. We sourced a move-in-ready unit, negotiated non-standard lease terms and pre-termination rights to give them maximum flexibility. Despite strong market interest, we successfully convinced the landlord to hold the space for them throughout the extended approval period, ensuring a smooth and timely transition with minimal disruption to their operations.



REDMART

Location	Singapore
Service	Tenant Representation
Date	2024
Size	85,000 SF

The client had been looking for a site to set up their distribution centre in the Eastern part of Singapore. With challenging market conditions and a shortage in the market's warehouse supply, as well as very specific requirements from the client, suitable options were limited.

The team took time to thoroughly understand the client's requirements and tapped on our extensive network in the market to find the most optimal space for them, providing timely and accurate advice for the client to act swiftly on decision-making. The team also successfully negotiated with the landlord to avoid a double rent situation that aligned with the client's relocation timeline and achieved favourable terms that met the client's requirements.

CONTACTS



BRENDA ONG
Head of Logistics & Industrial,
Singapore

Click on each name to email them 



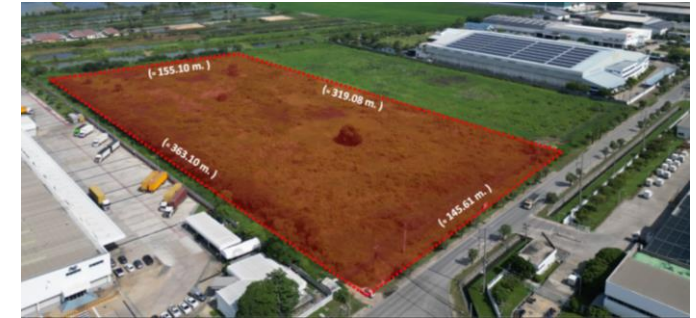
THAILAND

Southeast Asian nations are key participants in the Belt & Road Initiative (BRI), with substantial investments in transportation, particularly the Pan-Asian Railway Network project. Thailand will play a pivotal role in the network, acting as a vital link between China and other Southeast Asian nations.

THAILAND'S ECONOMIC EXPANSION CONTINUES, WITH THE DEMAND FOR INDUSTRIAL LAND AND READY BUILT FACTORY (RBF) FACILITIES STEADILY GROWING, SUPPORTED BY KEY INDUSTRIES INCLUDING ELECTRIC VEHICLE PRODUCTION, AUTOMOBILE PARTS, ELECTRONICS, CHEMICAL, OIL AND GAS PRODUCTION.

Demand for SILPs, RBFs, and RBWs is set to expand as Thailand remains an attractive investment destination for investors. Especially, Land Acquisition inquiries are rising in multiple sectors. As a result, industrial land in the eastern zone is limited.

TRACK RECORD



MATTEL BANGKOK CO.,LTD.

Location	Bangpoo Industrial Estate, Samutprakarn, Thailand
Service	Site acquisition
Date	2025
Size	10,000 SM

Our team was appointed to coordinate the acquisition of a factory in the Bangpoo Industrial Estate, located within the Free Zone. Despite the challenges related to documentation requirements and tight timelines, our team successfully completed the transaction within the client's expected schedule.

MOBIS PARTS (THAILAND) CO., LTD.

Location	WHA Mega Logistics Center BNT km.18, Samutprakarn, Thailand
Service	Warehouse leasing
Date	2025
Size	9,972 SM

Cushman & Wakefield was appointed to represent Hyundai Mobis in securing a suitable warehouse, in collaboration with both our Thailand and Korea teams. We successfully identified a facility that met the client's requirements in terms of location, pricing, and overall conditions.

ETERNAL RESIN CO., LTD.

Location	Wellgrow Industrial Estste, Samutprakarn, Thailand
Service	Land disposal - Sale agency
Date	2024
Size	48,000 SM

Cushman & Wakefield was entrusted as the exclusive agent for the landlord after winning the pitch among multiple agencies. The land is located in the Wellgrow Industrial Estate, which is considered a highly prime location for electronics manufacturers. We successfully closed the transaction ahead of the exclusive agency contract timeline.

CONTACTS



PHONGPHAN PHLOIPHET
Head of Logistics & Industrial,
Thailand



TANISARA LUENSUKSAN
Manager - Logistics & Industrial,
Thailand

Click on each name to email them



VIETNAM

Vietnam is a key beneficiary of China+ manufacturing strategies due to close geographical proximity and wider regional and global connectivity.

ASIDE FROM ITS STRATEGIC LOCATION, VIETNAM REMAINS COST-EFFECTIVE WITH SIGNIFICANTLY LOWER LABOUR COSTS COMPARED TO CHINA.



Further benefits come from a balanced mix of high value manufacturing such as electronics and low value manufacturing such as garments, footwear and food. High-value manufacturing is expected to grow, with the government intent on increasing manufacturing's share of the economy from 25% to 30% by 2030 by attracting more high-value manufacturing investment.

TRACK RECORD



ABBOTT

Location	Warehouse portfolio across Vietnam
Service	Tenant Representation
Date	2025
Size	26,497 SF

Cushman and Wakefield was entrusted as the exclusive agent to represent the tenant in renewing client's warehouse portfolio in Vietnam.

UL SOLUTIONS

Location	Ho Chi Minh City
Service	Factory Leasing
Date	2025
Size	5,000 SF

Cushman & Wakefield was appointed to coordinate the lease acquisition of a testing lab in the high-rise factory, located HCMC. Despite the challenges related to property functions and required specification, our team successfully completed the transaction meeting client's satisfaction and expansion within a year.

CONTACTS



MINH HOANG
Country Head,
Vietnam



DOAN CHUONG
Senior Manager,
Logistics & Industrial, Vietnam

Click on each name to email them 

CONTACTS



DENNIS YEO

Head of Investor Services and
Logistics & Industrial, APAC



MICHAEL CARSON

Head of Supply Chain & Logistics
Advisory, APAC & EMEA

About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in nearly 400 offices and 60 countries. In 2024, the firm reported revenue of \$9.4 billion across its core service lines of Services, Leasing, Capital markets, and Valuation and other. Built around the belief that Better never settles, the firm receives numerous industry and business accolades for its award-winning culture. For additional information, visit www.cushmanwakefield.com.

Disclaimer: ©2025 Cushman & Wakefield. All rights reserved. The information contained within this report is gathered from multiple sources believed to be reliable, including reports commissioned by Cushman & Wakefield ("CWK"). This report is for informational purposes only and may contain errors or omissions; the report is presented without any warranty or representations as to its accuracy.

Nothing in this report should be construed as an indicator of the future performance of CWK's securities. You should not purchase or sell securities—of CWK or any other company—based on the views herein. CWK disclaims all liability for securities purchased or sold based on information herein, and by viewing this report, you waive all claims against CWK as well as against CWK's affiliates, officers, directors, employees, agents, advisers and representatives arising out of the accuracy, completeness, adequacy or your use of the information herein.